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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

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The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	195	1011	$1969	$1950	$2208	$2000	$1560	743	6275	$2000	$2000	$2292	$2000	$1667
BANKING & FINANCE	78	475	1789	1849	2125	1750	1464	185	1676	1745	1886	2083	1750	1464
BUSINESS ADMINISTRATION & MANAGEMENT	126	519	1801	1831	2041	1833	1500	335	1804	1778	1788	2083	1775	1458
HUMAN RESOURCES (incl Labor Relations)	12	58	1646	1760	*	*	*	50	173	1706	1693	2055	1695	1416
INSTITUTIONAL MANAGEMENT	1	53	1333	1706	*	*	*	32	134	1808	1677	2208	1833	1400
MANAGEMENT INFO SYSTEMS	9	173	1884	2047	*	*	*	34	599	2021	2072	2416	2089	1542
MARKETING & DISTRIBUTION	87	548	1844	1760	2200	1917	1500	202	1875	1762	1758	2167	1750	1417
HUMANITIES														
ECONOMICS	70	242	1799	1963	2083	1750	1500	205	845	1820	2026	2208	1750	1500
LETTERS (incl English, Literature)	12	62	1742	1722	*	*	*	37	139	1770	1722	2429	1750	1416
HUMANITIES - All Other	11	108	1592	1607	*	*	*	32	319	1732	1622	2083	1750	1458
CRIMINAL JUSTICE	2	15	1517	1626	*	*	*	5	49	1531	1626	*	*	*
HISTORY	6	40	2077	1746	*	*	*	24	128	1911	1904	2083	1875	1625
PSYCHOLOGY	15	62	1601	1704	*	*	*	42	230	1643	1716	1885	1551	1417
SOCIAL SCIENCES-All Other	16	147	1687	1772	*	*	*	84	480	1765	1848	2133	1792	1292
COMMUNICATIONS														
ADVERTISING	10	37	1811	1697	*	*	*	34	99	1563	1615	2083	1521	1166
COMMUNICATIONS	7	141	1497	1731	*	*	*	32	372	1714	1685	2050	1750	1250
JOURNALISM	14	34	1593	1579	*	*	*	26	141	1519	1531	1875	1508	1050
TECHNICAL WRITING	+	7	+	2225				+	19	+	2240			
ENGINEERING														
AEROSPACE & AERONAUTICAL	14	106	2284	2336	*	*	*	23	467	2217	2348	2475	2336	2000
AGRICULTURAL	1	20	2000	2047	*	*	*	11	56	2154	2085	*	*	*
BIOENGINEERING & BIOMEDIC	3	6	2483	2339	*	*	*	3	16	2483	2356	*	*	*
CHEMICAL	113	372	2631	2579	2750	2625	2550	191	1511	2629	2583	2750	2625	2520
CIVIL	36	327	2089	2170	2450	2092	1652	94	1221	2090	2133	2533	2075	1652
ELECTRICAL(incl Comp Eng)	192	1427	2439	2490	2650	2500	2175	491	5347	2433	2478	2667	2500	2029
GEOLOGICAL	+	4	+	2073				+	23	+	2068			
INDUSTRIAL	65	243	2330	2360	2500	2365	2083	143	983	2354	2373	2550	2417	2029
MECHANICAL	141	955	2469	2442	2667	2500	2250	325	3421	2422	2449	2667	2475	2028

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	4	38	$2392	$2475	*	*	*	5	189	$2413	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	3	17	2567	2422	*	*	*	8	37	2304	2395	*	*	*
PETROLEUM	1	23	2708	2642	*	*	*	1	177	2708	2668	*	*	*
ENGINEERING TECHNOLOGY	4	146	2262	2269	*	*	*	20	413	2123	2283	$2500	$2084	$1667
SCIENCE														
AGRICULTURAL	4	53	1767	1683	*	*	*	21	188	1592	1685	1833	1541	1300
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	6	45	1565	1603	*	*	*	20	119	1787	1697	2183	1750	1250
CHEMISTRY	9	32	1990	2116	*	*	*	13	99	2014	2167	*	*	*
COMPUTER SCIENCE	64	576	2299	2304	$2567	$2375	$2000	205	1965	2270	2284	2583	2375	1791
MATHEMATICS	20	128	1988	2204	2333	2000	1583	56	432	1981	2227	2416	1908	1625
ALLIED HEALTH PROFESSIONS	4	40	1777	1672	*	*	*	5	111	1797	1878	*	*	*
NURSING	26	96	1857	1993	2083	1766	1733	94	274	1826	1971	2160	1800	1583
PHARMACY	122	128	2982	2924	3300	3000	2720	161	203	2978	2863	3333	3000	2666
PHYSICS	3	20	2320	2245	*	*	*	3	44	2320	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	2	7	1908	1643	*	*	*	8	32	1944	1768	*	*	*
RENEWABLE NATURAL RSRCS	+	10	+	1627				+	20	+	1661			
TOTALS	1508	8551						4003	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	197	1060	$1975	$1940	$2208	$2000	$1560	760	6492	$1996	$1996	$2292	$2000	$1667
BANKING OCCUPATIONS	114	256	1787	1796	1958	1833	1583	307	783	1749	1809	1958	1750	1517
BUSINESS ADMINISTRATION	17	175	1696	1712	*	*	*	49	583	1683	1698	2250	1542	1200
CONSULTANTS	32	247	2052	2196	2333	2000	1875	61	1080	2128	2249	2460	2083	1875
FINANCIAL ANALYSTS	46	298	1939	2012	2458	1921	1458	91	955	1980	2114	2500	2000	1500
HUMAN RESOURCES	10	131	1545	1727	*	*	*	27	296	1518	1673	1750	1500	1300
MANAGEMENT TRAINEE	119	717	1646	1727	1950	1625	1416	362	2481	1725	1741	2083	1708	1417
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	51	368	2262	2266	2567	2333	1750	120	1272	2216	2241	2575	2333	1530
COMPUTER SCIENTISTS	32	312	2271	2289	2633	2333	1916	144	1132	2290	2295	2633	2333	1988
MATH/STATISTICIANS	7	63	2015	2211	*	*	*	17	225	1996	2249	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	27	251	1746	1786	2050	1833	1400	142	811	1790	1829	2450	1750	1250
RETAIL/WHOLESALE SALES	52	283	1823	1869	2132	1881	1416	148	1070	1759	1800	2125	1850	1333
TECHNICAL SALES	18	119	2077	1994	*	*	*	70	445	2126	2026	2583	2146	1667
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	5	49	1584	1570	*	*	*	14	153	1530	1644	*	*	*
COMMUNICATIONS OCCUPATION	6	72	1433	1762	*	*	*	18	171	1396	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	551	3510	2446	2435	2690	2500	2083	1195	12871	2420	2437	2683	2500	2000
HEALTH RELATED OCCUPATION	126	183	2938	2556	3300	3000	2500	168	378	2914	2366	3333	3000	2500
INSURANCE OCCUPATIONS	7	103	1632	1773	*	*	*	103	462	1802	1801	2166	1808	1560
LAW ENFORCEMENT OCCPTNS	1	5	1283	1527	*	*	*	2	31	1308	1725	*	*	*
NURSES	26	94	1857	1991	2083	1766	1733	94	267	1826	1980	2160	1800	1583
PRODUCTION OCCUPATIONS	7	69	2268	2150	*	*	*	27	238	2064	2103	2429	1971	1750
REAL ESTATE OCCUPATIONS	+	10	+	1907				2	49	1334	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	6	15	1886	1822	*	*	*	11	74	2123	2019	*	*	*
RESEARCHERS-SCIENTIFIC	13	43	1868	1993	*	*	*	21	128	2053	2117	2416	2250	1500
SOC. WORKERS & RECREATION	1	35	1485	1360	*	*	*	8	122	1467	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	37	83	2019	1981	2215	2000	1833	42	139	1993	1955	2215	1958	1667
TOTALS	1508	8551						4003	32708					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	28	123	$2391	$2287	$2833	$2313	$2083	62	439	$2276	$2289	$2625	$2250	$1950
MBA--NON-TECH	40	228	2748	2784	3583	2669	2015	147	914	2753	2789	3750	2667	2125
MBA--TECH	5	61	3067	3226	*	*	*	49	304	2870	3199	3500	2750	2333
MS-BUSINESS	5	47	2520	2676	*	*	*	9	128	2723	2633	*	*	*
ADMINISTRATION	+	9	+	2119				1	21	2333	2154	*	*	*
BANKING & FINANCE	1	9	2833	2671	*	*	*	4	204	2254	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				3	15	2611	2941	*	*	*
LABOR/INDUSTRIAL RELATION	+	16	+	2989				+	37	+	2776			
MANAGEMENT INFO SYSTEMS	2	6	2271	2078	*	*	*	2	57	2271	2581	*	*	*
HUMANITIES														
HUMANITIES	+	12	+	2403				1	41	1746	1887	*	*	*
SOCIAL SCIENCES	+	15	+	2035				2	96	1513	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	45	+	2911				3	109	2640	2871	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	10	44	2954	2832	*	*	*	15	134	2921	2858	*	*	*
CIVIL	2	62	2275	2638	*	*	*	2	161	2275	2533	*	*	*
ELECTRICAL(incl Comp Eng)	11	208	3047	3019	*	*	*	46	724	2948	3011	3292	2956	2433
GEOLOGICAL	+	5	+	2884				+	19	+	2497			
INDUSTRIAL	+	22	+	2961				3	107	2995	2813	*	*	*
MECHANICAL	3	108	2800	2850	*	*	*	19	339	2620	2843	*	*	*
METALLURGICAL	1	8	2800	2849	*	*	*	4	37	2738	2840	*	*	*
NUCLEAR	2	4	2542	2842	*	*	*	2	9	2542	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				+	8	+	1823			
CHEMISTRY	3	4	2346	2335	*	*	*	5	41	2244	2631	*	*	*
COMPUTER SCIENCE	10	96	2768	2903	*	*	*	25	251	2816	2880	3250	2833	2375
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				3	22	2514	2484	*	*	*
MATHEMATICS	2	13	2875	2524	*	*	*	6	41	2868	2470	*	*	*
PHYSICS	2	9	2500	2661	*	*	*	3	16	2437	2894	*	*	*
TOTALS	127	1162						416	4276					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	81	161	$3893	$3477	$5417	$3750	$2875	170	622	$3481	$3386	$4583	$3333	$2500
MBA--TECH	9	34	3824	3438	*	*	*	20	194	3681	3596	4375	3625	3250
OVER 2 TO 4 YEARS														
MBA--NON-TECH	58	160	3932	3609	4750	3750	3333	123	638	3583	3496	4583	3483	2708
MBA--TECH	17	41	3857	3470	*	*	*	36	344	3695	3669	4583	3750	2658
OVER 4 YEARS														
MBA--NON-TECH	91	208	3878	3783	4583	3917	3167	132	539	3697	3594	4583	3750	2790
MBA--TECH	27	72	3802	3706	4583	3750	3250	43	285	3666	3788	4583	3542	2700
TOTALS	283	676						524	2622					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	3	+	$3458				+	15	+	$3942			
CHEMICAL	5	61	$3756	3866	*	*	*	7	167	$3720	3824	*	*	*
CIVIL	+	2	+	3375				+	13	+	3180			
ELEC ENG (INCL COMP ENG)	+	56	+	4004				+	137	+	4071			
MECHANICAL	1	16	3424	3745	*	*	*	1	59	3424	3824	*	*	*
METALLURGICAL	+	8	+	3952				+	34	+	3815			
SCIENCE														
BIOLOGICAL	1	2	3333	3167	*	*	*	1	6	3333	2569	*	*	*
CHEMISTRY	6	36	3496	3540	*	*	*	9	174	3502	3441	*	*	*
COMPUTER SCIENCE	+	6	+	4897				+	19	+	4226			
MATHEMATICS	1	5	3583	3067	*	*	*	1	13	3583	3389	*	*	*
PHYSICS	+	13	+	3712				+	37	+	3540			
POLYMER	3	8	3533	3612	*	*	*	3	31	3533	3437	*	*	*
TOTALS	17	216						22	705					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2041 621 3445 1800		1757 13	1833 1		1729 4	1400 3	1777 3	1875 8
BANKING & FINANCE	1917 5		1703 89 2400 1500	1724 5	1771 4	1722 13	1666 1	1751 15	1578 16
BUSINESS ADMINISTRATION & MANAGEMENT	1950 18	1542 2	1773 94 2500 1583	1678 7	2083 1	2120 11	1709 2	1637 26 1917 1400	1571 51 2333 1250
HUMAN RESOURCES (incl Labor Relations)			1803 7	1505 3				1800 24 2250 1560	1581 12
INSTITUTIONAL MANAGEMENT			2000 1	1333 1				1919 17	1352 6
MANAGEMENT INFO SYSTEMS	2354 2		1750 2	2050 4					1667 6
MARKETING & DISTRIBUTION	1950 1		1628 7	1828 8	1625 1	1411 3	1572 5	1793 5	1585 61 2167 1400
ECONOMICS	2030 8		1753 78 2667 1583	1497 7	2193 8	2133 10	1500 1	1858 13	1716 23 2333 1500
LETTERS (incl English, Literature)		1750 2	1753 6	1541 1		2739 4		1671 3	1590 8
HUMANITIES - All Other		1834 1	1858 7	1200 1	2583 1	2458 1		1893 4	1614 8
CRIMINAL JUSTICE									1688 2
HISTORY			2014 6			2042 2			1776 6

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2400 1	1458 1	1719 2						1625 19
SOCIAL SCIENCES-All Other		1500 1	1875 14			1906 4		1909 12	1731 23 2625 1516
ADVERTISING		1226 9		1333 1				2000 1	1715 5
COMMUNICATIONS		1569 3	1792 4					1808 1	1616 9
JOURNALISM		1400 1	1778 3			1000 1	1000 1		1526 7
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2280 2				
CIVIL	2000 1				1986 5				
ELECTRICAL(incl Comp Eng)	2250 4			2430 21 2667 2333	2361 9	2486 3			2271 4

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2104 2		2000 1	2575 1	2306 3		2667 1	2291 1	
MECHANICAL	2261 4		1792 1	2375 2	2496 4				
METALLURGICAL					2333 1				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1833 1	1500 1					2550 1
AGRICULTURAL			1499 2						1687 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1833 1				
CHEMISTRY									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2141 5	1500 1	2084 4	2197 35 2750 1746	2181 6	2500 2		2445 3	1958 2
MATHEMATICS	2116 10		1809 15	2028 3		2500 2		2068 12	
ALLIED HEALTH PROFESSIONS									1750 1
NURSING							1606 1		
PHARMACY			1833 1						3180 13
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									1764 3
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1806 7	1630 8	2075 1	2041 1	1944 3
BANKING & FINANCE	1667 1			1456 1	1903 3	1801 7		2080 1	1583 1
BUSINESS ADMINISTRATION & MANAGEMENT	1533 2		1792 5	1903 3	1954 5	1635 12	2366 1		1975 5
HUMAN RESOURCES (incl Labor Relations)				1250 1	1659 2				
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					1809 2	2347 3			
MARKETING & DISTRIBUTION	1917 4	1459 2	1756 7	1994 16	2413 2	1626 12			1712 3
ECONOMICS			1834 2	1803 3	2580 1	1626 8		1667 1	1885 1
LETTERS (incl English, Literature)	1417 1				2000 1	1474 5	1468 1		
HUMANITIES - All Other			1625 1	1900 1		1475 2			1583 1
CRIMINAL JUSTICE									
HISTORY			1667 1			1896 2			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY			1613 1	1333 1		1472 3	1417 1		1700 1
SOCIAL SCIENCES-All Other				2097 3	2025 2	1218 4			
ADVERTISING	1542 1		1208 1	1400 1		1545 8			
COMMUNICATIONS	2064 3		2000 1		125[illegible] 1	1652 4			
JOURNALISM	2333 1		1875 1			1164 6			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2375 1					2356 14		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC		2083 1							
CHEMICAL	2675 1			3000 1	2210 1			2917 1	2521 2
CIVIL				2117 5	2476 4	2083 1			
ELECTRICAL(incl Comp Eng)		2417 4			2485 73 3017 2333	2538 17	2480 33 3000 2250		2374 10

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2225 2				2414 22 2710 2350	2767 2	2399 4		2455 5
MECHANICAL		2792 1			2487 23 2875 2450		2419 35 2525 2350		2297 42 2910 1975
METALLURGICAL							2680 1		
MINING & MINERAL									
NUCLEAR					2376 2				
PETROLEUM									
ENGINEERING TECHNOLOGY		2000 1				2333 1	2346 4		2084 1
AGRICULTURAL						1600 1		1437 8	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1470 2							

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2169 9	1941 3		
MATHEMATICS		1750 1		1900 1			2167 1		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2983 1		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1863 4	2033 3	2041 3	1995 2	2012 5	1916 1	1933 21 2665 1750	1933 1
BANKING & FINANCE	2025 1	2500 2			2096 4	1888 4		1947 3	
BUSINESS ADMINISTRATION & MANAGEMENT	1822 11	2041 8	1750 2	1956 6	1936 14	1870 9	1938 2	1989 4	1867 2
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT				2375 1	2204 2				
MANAGEMENT INFO SYSTEMS			1958 1	1917 2	1701 2			2251 7	
MARKETING & DISTRIBUTION	1642 4	2095 17	1500 1	1500 2	1952 16	1844 4	2167 1	1965 6	1867 1
ECONOMICS	1556 3	2168 6	1750 1	2078 6	1750 2	1958 4	2000 1	2058 2	2208 1
LETTERS (incl English, Literature)			1167 1		1879 2				
HUMANITIES - All Other	1479 2		1000 1						
CRIMINAL JUSTICE									
HISTORY		2015 3				2063 2			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				1885 1		2125 1	1833 1	2083 1	
SOCIAL SCIENCES-All Other	1900 1	2142 3		2083 1					
ADVERTISING		2133 2	1792 1		2108 2				
COMMUNICATIONS		1878 5							
JOURNALISM	2025 2				1500 1				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1	2208 2				1666 1		2300 1	
BIOENGINEERING & BIOMEDIC			2750 1					2617 1	
CHEMICAL	2506 5	2639 102 3100 2567		2633 2	2679 4	2625 14		2669 43 2833 2590	2600 2
CIVIL	1988 16	2484 4					2250 1	2527 12	
ELECTRICAL(incl Comp Eng)	2409 20 2667 2300	2585 27 2800 2520	2516 26 2792 2400	2489 103 2833 2375	2500 2	2603 14	2462 25 2625 2300	2598 26 2708 2500	2583 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 1	2477 10	2385 5	2415 24 2850 2200	2583 1	2420 5	2128 3	2295 1	2438 2
MECHANICAL	2467 21 2869 2350	2606 51 2800 2508	2250 1	2460 34 2750 2350		2529 16	2412 17	2589 27 2730 2417	2424 1
METALLURGICAL		2525 1					2500 1		
MINING & MINERAL									
NUCLEAR		2720 1		2680 1					
PETROLEUM								2708 1	
ENGINEERING TECHNOLOGY	2083 1	2417 2	1983 3			1667 1	2500 1		
AGRICULTURAL		1542 3			1887 2	2150 2			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1974 8			1534 2		1250 1		1804 2
CHEMISTRY		2107 6							2083 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2476 7	2511 50 2917 2375	2420 20 2758 2123	2475 1	2146 2	2209 2	2392 16	2157 3
MATHEMATICS	1500 1	2125 2		2200 1	1667 1		2000 1	2583 1	
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY		3433 1							
PHYSICS								2417 1	
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1861 3		1050 1	1736 3	2000 1	1498 11	1660 11
BANKING & FINANCE	1990 5			1625 2		1625 2	
BUSINESS ADMINISTRATION & MANAGEMENT	1880 20 2233 1700		1601 2	1780 5		1384 3	1591 2
HUMAN RESOURCES (incl Labor Relations)						1416 1	
INSTITUTIONAL MANAGEMENT						1500 1	1400 1
MANAGEMENT INFO SYSTEMS	2230 3						
MARKETING & DISTRIBUTION	1876 6			1778 5		1667 1	1429 1
ECONOMICS	1898 7				1500 1	1565 6	1666 1
LETTERS (incl English, Literature)	2429 1						1625 1
HUMANITIES - All Other						1833 1	
CRIMINAL JUSTICE							1427 3
HISTORY	1917 1			1500 1			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY	1881 1			1375 1	1500 1	1542 4	1485 1
SOCIAL SCIENCES-All Other	1683 3			1686 3	1550 5	1395 2	1309 3
ADVERTISING	1764 1			1667 1			
COMMUNICATIONS					1166 1		
JOURNALISM				1677 2			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1954 8	
AGRICULTURAL	2750 1					1994 4	2583 1
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2651 8					2016 3	
CIVIL						1923 11	1956 34 2583 1652
ELECTRICAL(incl Comp Eng)	2345 7				1833 1	2073 56 2792 1640	1950 5

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2385 30 2600 2167	2375 1				1991 14	1906 2
MECHANICAL	2568 15	2575 1				1896 29 2433 1506	
METALLURGICAL						2029 1	
MINING & MINERAL							
NUCLEAR						1861 3	2700 1
PETROLEUM							
ENGINEERING TECHNOLOGY						1875 2	
AGRICULTURAL						1260 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1250 1	2056 3	1529 1	1246 1	
CHEMISTRY	2406 2				1916 1	1791 1	

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2037 6					1894 18	1640 5
MATHEMATICS						1684 4	
ALLIED HEALTH PROFESSIONS				1786 3			
NURSING				1828 93 2500 1583			
PHARMACY				2984 144 3600 2666		1583 2	
PHYSICS						1560 1	
OTHER PHYSICAL & EARTH SCIENCES	2108 1					1233 1	
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2038 656 3445 1800	1625 7	1756 326 3333 1500	1687 38 2300 1333	2061 15	1987 52 3125 1464	1553 12	1792 122 2916 1483	1622 249 2916 1350
BACHELOR TECHNICAL	2159 26 2833 2000	1331 14	1826 32 2417 1625	2253 64 2750 1750	2255 31 3042 1917	2307 8	1758 3	2125 18	2151 47 3600 1416

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
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Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1727 8	1459 2	1754 17	1905 29 2667 1456	1940 25 2750 1690	1652 68 2541 1250	1832 4	1929 3	1839 15
BACHELOR TECHNICAL	2149 8	2197 12	1694 3	2110 8	2454 129 3017 2292	2044 49 2967 1120	2418 96 3000 2229	1602 9	2327 60 2910 2000

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1735 22 2200 1500	2090 43 2500 1845	1698 10	1978 22 2375 1667	1949 44 2680 1750	1928 29 2500 1583	1965 6	2003 44 2750 1915	1948 5
BACHELOR TECHNICAL	2297 69 2869 2000	2531 235 3433 2250	2479 87 2917 2292	2467 185 2850 2300	2187 16	2503 55 2784 2333	2382 52 2625 2200	2576 133 2833 2355	2270 12

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Sample Block: Average: 2025 706 # of Offers
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AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1913 50 2429 1750		1417 3	1709 20 2367 1391	1594 8	1520 32 1833 1333	1552 24 1750 1333
BACHELOR TECHNICAL	2414 71 2917 2084	2475 2	1250 1	2505 246 3600 1684	1611 4	1951 160 2792 1606	1949 48 2700 1637

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2590 27 4583 2167	2889 3	2690 29 4583 2166	2589 3	3032 9	2000 1	2833 1		2292 2
MBA--TECH	2569 10		2451 6	2875 4	4250 2				

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		2917 1		2708 7	2471 3	2382 6	2150 1	2677 1	2924 6
MBA--TECH						3125 2			3783 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
MBA--NON-TECH	2275	2	3216	8	2396	2	2917	3	3147	12	2868	8			2250	2		
MBA--TECH	2239	2	2975	5	3089	4	3000	3	2750	1	3152	3	2500	1	2083	1	3250	1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT 90th: 2208

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88 10th: 1833 PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH	2979 2		2166 1	2740 4	2917 1		3329 2
MBA--TECH	3459 2		2555 1				